





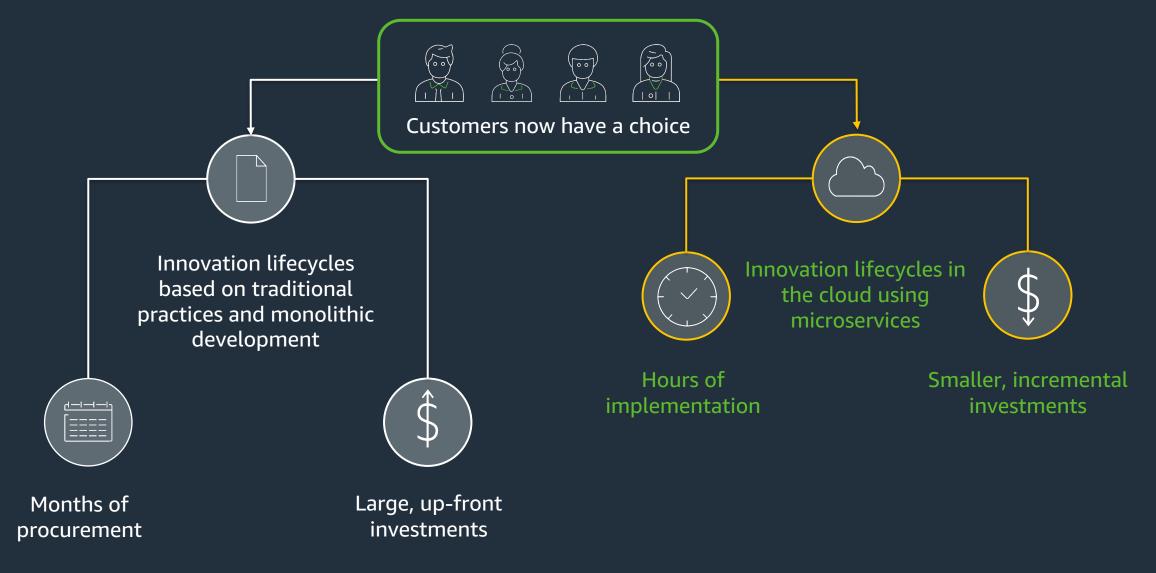
FSI 003

# Transforming financial services, one step at a time

#### **Stephan Schmidt-Tank**

Head of Financial Services EMEA Business and Market Development, AWS

#### Technology is fueling—not inhibiting—experimentation





#### Across EMEA, financial institutions are engineering the future



Legal & General built the first blockchain-based pension management system using Amazon Managed Blockchain.



AXA's Telematics Exchange (TEX) offers customized pay-as-you-drive auto insurance using a serverless architecture built on AWS.



TymeBank provides easy access to financial services to the unbanked by providing kiosks that allow customers to use biometrics to set up an account.



solarisBank built a Banking-as-Service platform on AWS that enables other businesses to offer financial services products in nearly any European country.



OakNorth uses AWS services to enable lenders to lend smarter, lend faster and lend more to the "missing middle."

### AWS provides a secure foundation for growth and innovation



Local AWS Compliance Specialists, Security Solutions Architects, and Security Assurance professionals to help customers understand requirements



AWS provides customers with contractual terms that enable them to comply with applicable laws and regulations



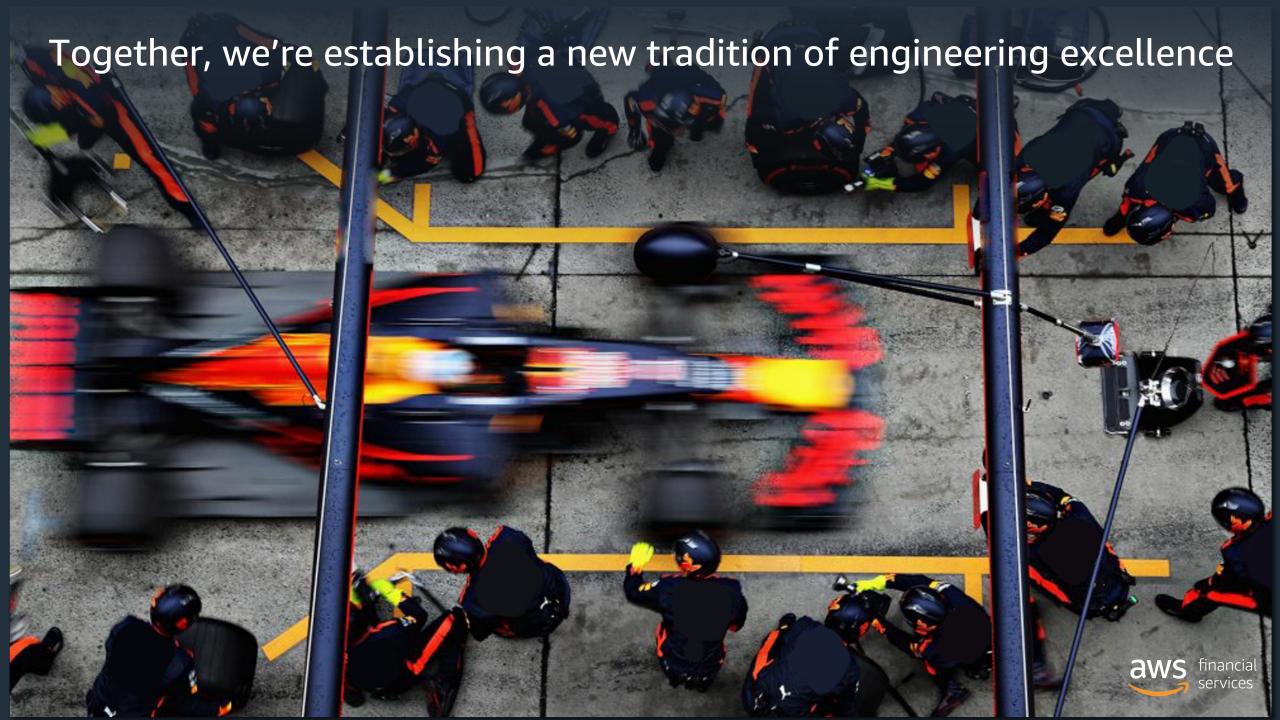
AWS Security & Audit Series, including participation in an Audit Symposium, to facilitate customer audits



Customers retain full control over their content, including location and encryption



More than 500 features and services enabling strong availability, security, and compliance

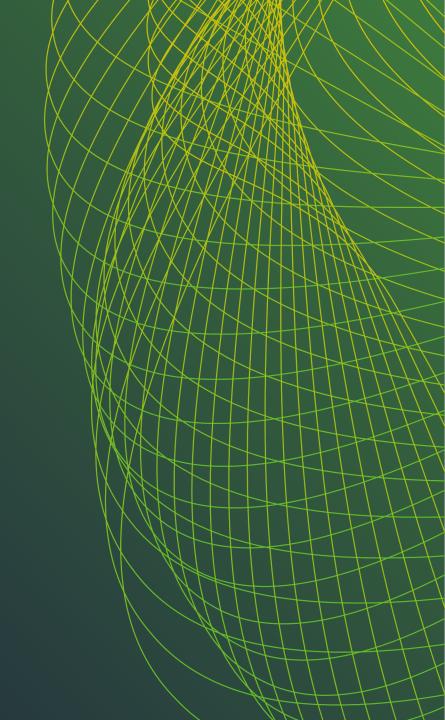




## Thank you!

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